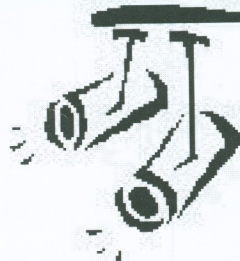


Spotlight



Mike Ferreri

Gains Association Endorsement

I.T. Insurance Professionals of Southington, Connecticut, led by Mike Ferreri, principal, was given the endorsement of the Connecticut Propane Coalition and the Conn. branch of the National Propane Gas Association for its comprehensive insurance program. The endorsement was delivered in November by Michael Morrissey, Chairman of the Connecticut Propane Coalition and state director of the NPGA. Mike Ferreri exclusively markets the POWERWRAP program, offered to propane dealers by Knapp Schenck & Co Insurance Agency, Inc. and underwritten by Arch Insurance Company.

The agency has been producing insurance for propane and oil dealers in Connecticut for several years as part of an exclusive agreement with Knapp Schenck & Co Strategic Markets. I.T Insurance Professionals was granted the endorsement because of its experience in the petroleum business and the strength of its market relationship, including the breadth of its insurance coverage, cost effective premiums, and the agency's excellent service record. According to Mr. Morrissey, "The Connecticut Propane Coalition (is) pleased to recommend I.T. Insurance Professionals ... as an experienced provider offering comprehensive coverages and cost effective premiums to our Propane Marketers in these difficult times."

The Powerwrap and Splash programs provide commercial and home delivery dealers with Auto, General Liability, Workers' Compensation, Property, and Umbrella coverage. Broad form pollution cleanup coverage and other endorsed coverage protections distinguish Powerwrap and Splash as the most comprehensive package of coverage and services available in today's hard market. Connecticut and Rhode Island dealers can contact Mike Ferreri by phone at 860-426-1080, or via e-mail at mferreri@underwritingpros.com for more information.